



## **EXPRESSION OF INTEREST (REOI) FOR IMEXA LTD – Public-Private Partnership Opportunity in Agribusiness**

### **1. Purpose**

The Government of Grenada is seeking to engage qualified private sector partners in a transformative Public-Private Partnership (PPP) initiative. The objective is to modernize and expand the agribusiness sector through investment in **IMPORT-EXPORT AGROMART (IMEXA) LTD**, a special purpose company established under the laws of Grenada.

This Request for Expressions of Interest (REOI) invites prospective investors to express their interest in partnering with the Government in this initiative.

### **2. Background**

In November 2024, a draft prospectus was presented outlining a strategic framework for developing a PPP in Grenada's agribusiness sector. This was based on a detailed report titled *"Design and Development of a Business Model for a Public-Private Partnership in the Agribusiness Sector."* The report emphasizes increasing productivity, strengthening food security, and promoting inclusive, environmentally responsible economic growth.

### **3. Strategic Objectives**

The new agribusiness entity, IMEXA LTD, will operate under a PPP model that is:

- Grounded in principles of **Value for Money, fiscal responsibility, and environmental and social governance (ESG).**
- Committed to **transparency, accountability, and stakeholder participation.**

The Government is seeking private investors who can:

- Implement innovative and sustainable agribusiness models.

- Strengthen agricultural value chains for both local consumption and export.
- Ensure alignment with Grenada’s legal and regulatory PPP frameworks.

## **4. Guidelines for Submission**

Interested entities should submit an Expression of Interest (EOI) that includes the following:

### **4.1 Company Profile**

- Legal name and contact information.
- Official business registration documents.
- Overview of relevant experience in agribusiness and related sectors.
- Evidence of compliance with regulatory obligations (taxes and NIS, etc.).

### **4.2 Proposed Business Approach**

- Alignment with the Grenada PPP Policy, including ESG and value-for-money principles.
- Proposed innovations, technologies, or methodologies applicable to agribusiness transformation.
- Strategy for increasing productivity, exports, and local value addition.

### **4.3 Financial Capacity**

- Summary of financial strength and investment strategy.
- Audited financial statements for the last five (5) years.
- Evidence of access to credit and/or capital to support investment.

### **4.4 Partnerships and Collaboration**

- Details of current or potential partnerships, including with local farmers, cooperatives, NGOs, or academic institutions.
- Demonstrated willingness to foster inclusive and community-driven growth.

## **5. Confidentiality**

All submitted information will be treated as confidential and will be used solely for the purpose of evaluating prospective investors.

## **6. Submission Deadline**

All EOIs must be submitted **no later than June 13, 2025**.

## **7. Contact Information**

Please direct all inquiries and submissions via email to:

**Mr. Mike Sylvester**  
**Permanent Secretary Ministry of Finance**  
**Ministry of Finance,**  
**Financial Complex,**  
**The Carenage,**  
**St. George's**  
**Grenada W.I.**  
**Email:** [ps@mof.gov.gd](mailto:ps@mof.gov.gd)  
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