



## **Expression of Interest (EoI)**

### **Building a Sustainable Value Chain for Sargassum Seaweed in Grenada**

#### **Introduction**

The Government of Grenada (GoG) invites interested companies to submit comprehensive and costed proposals outlining innovative and practical strategies to building a sustainable value chain for the Sargassum seaweed, which can contribute to the environmental sustainability, social well-being, and economic growth of Grenada, and ultimately the region. This Expression of Interest (EoI) follows the conclusions of the 2<sup>nd</sup> Global Gateway EU Sargassum Conference held in Grenada in October 2024, and the 1<sup>st</sup> Grenada-EU Task Force on Sargassum held on 4<sup>th</sup> December 2024.

#### **Purpose**

The purpose of this EOI is to gather preliminary ideas and information on potential solutions and strategies. It is a non-binding request designed to assess the range of possibilities available. Following this stage, the GoG will explore next steps. As a guiding approach, Grenada has committed itself to be in a position to sustainably collect 10,000 tons of sargassum seaweed in 2026 in order to feed into productive value chains.

#### **Scope of Interest**

Submissions should address one or more of the following areas of the value chain:

1. **Forecasting and Monitoring:** including early detection, tracking and forecasting.
2. **Contention and Collection:** including cost-effective, and environmentally sensitive techniques for the contention and collection of sargassum.
3. **Storage and Logistics:** solutions for storing and/or preparing sargassum for further processing (e.g. drying, milling, etc), that consider environmental and public health risks,
4. **Processing and Valorization:** including technologies and methods to convert seaweed into valuable and marketable products for scale up.

#### **Submission Requirements**

Interested companies are requested to submit proposals organized as follows:

1. **Company Profile**
  - Overview of the company, including relevant experience and expertise.
  - Contact information.

## 2. Proposed Solution

- Description of the proposed approach, including key activities and technologies.
- Outline of the value chain from sargassum seaweed harvesting to end-products.
- Regional dimension and related considerations for the proposals, including on potential scalability, etc...

## 3. Costs and Feasibility

- Detailed cost estimate for implementation, broken down by phases.
- Financial model proposed, including investment needs and co-financing required (equity, debt, grants), if any.
- Feasibility analysis, including estimated timelines.
- Logistical and policy challenges, including implications of the proposal across the value chain, and expected supply of sargassum (i.e: timing, volume) needed, etc...

## 4. Sustainability Considerations

- Description of how the proposal aligns with environmental and social sustainability principles.

## 5. Supporting Information

- Case studies, examples, or evidence of successful implementation in similar contexts (if available).

## Key Dates and Submission Timeline

- **December 4, 2024:** EoI release date and submission window opens.
- **January 25, 2025:** Final deadline for submissions (11:59 PM local time).

## Submission Guidelines

- **Format:** All submissions should be in electronic format (PDF).
- **Submission Address:** Send completed proposals to: [ps@cre.gov.gd](mailto:ps@cre.gov.gd) and [DELEGATION-BARBADOS-SARGASSUM@eeas.europa.eu](mailto:DELEGATION-BARBADOS-SARGASSUM@eeas.europa.eu) ).
- **Contact Information for Queries:** Permanent Secretary, Ministry of Climate Resilience. [ps@cre.gov.gd](mailto:ps@cre.gov.gd)

### Disclaimer

This EoI is for information-gathering purposes only. It does not constitute a commitment by the GoG to fund or award a contract. The GoG may request additional information for clarification. Proposals submitted will be kept confidential and only be shared with the evaluators.